Cono Sur Green Credentials
CONO SUR: AN ENVIRONMENTALLY FRIENDLY WINERY

1998 - Natural & Integrated Vineyard Management implemented in all Cono Sur vineyards.

2000 - The organic viticultural program starts with 40 hectares of our Chimbarongo Estate.

2002 - Double ISO Certification, 9.001 and 14.001, for quality assurance procedures and environmental policies.

2003 - First Organic Certified Vintage

2006 - “Clean Production Agreement” Certification

2007 - Organic Program expands to Campo Lindo

1st winery in the world to receive CarbonNeutral® delivery Status

2008 - The Ecology and Biodiversity Institute (EBI) designates Campo Lindo as a center of excellence for the “Wine, Climate Change and Biodiversity” project.

2009 - Change to light-weight bottles for high volume wines.

2010 - ISO 14064 Certification
CONO SUR: AN ENVIRONMENTALLY FRIENDLY WINERY

2010  - The Labor Competition Certification

2010  - Global Reporting Initiative introduced.

2011  - Cono Sur awarded Green Company of the Year

2012  - Complies with the BSCI international code of conduct.

2014  - ISO 50.001 Certification

2014  - OHSAS 18.001 Certification
1998: NATURAL & INTEGRATED VINEYARD MANAGEMENT

- Using natural alternatives for fertilization, as well as pest and weed control and prevention.
- Using geese, sheep, diverse insects and native flora in order to maintain a healthy ecosystem and manage harmful pests.
- Avoid using unnatural elements.
- Aiding the environment so that it becomes a self-regulatory system.
- Producing grapes in a cleaner and healthier way.
2000: Organic Farming

• In 1999, Cono Sur began its Organic Viticulture Project with 40 hectares of the Chimbarongo Estate in the Colchagua Valley.

• In 2003, after a 3-year transition period, we produced our first wine made from organically grown grapes, certified by BCS Oeko Garantie GMBH – Germany.

• Today, Cono Sur has a total of 300 hectares under this certification in the Colchagua and San Antonio Valleys.

• Motivated by the development of eco-friendly practices for some years now, Cono Sur has promoted organic wine production in Chile, mainly because of the tremendous benefits that organic culture brings to everyone: the environment, the consumer and the vineyards’ workers.

- First winery in South America to receive double ISO certification:
  1. **ISO 9001**: 2000 for our quality assuring procedures
  2. **ISO 14001**: 1996 for our environmental policies.

- Both these credentials required our production systems to rise to the level set by the International Standards Organization, and are annually certified by the German company TÜV Rheinland.

- During the last trimester of 2009, with the aim of verifying and certifying the winery’s carbon footprint, along with assuring transparency, strength and accuracy to the calculation, Cono Sur’s Sustainable Development Department put together a multidisciplinary team in charge of implementing ISO 14064:2006.

- This new norm specifies the principles and requirements for designing, developing, reporting and managing GHG’s inventories at the organizational level, as well as demanding the establishment of annual reduction objectives, and their permanent improvement.
2006: CLEAN PRODUCTS AGREEMENT

- Cono Sur obtains a “Clean Production Agreement” certification, an initiative promoted by the Chilean Government and the Chilean Wine Corporation.
In July 2007, Cono Sur became the first winery in the world to obtain CarbonNeutral® delivery Status, which is renewed annually.

This means that the company measures and calculates its CO2 emissions for all delivery transportation. The emissions are then compensated through purchasing carbon bonds in international projects that have been developed around the world, and which focus mainly on renewable energy generation and energy efficiency improvements in forestation. All projects have also shown GHGE (Greenhouse Gas Emissions) reductions.

This measurement and compensation is done through the UK’s CarbonNeutral Company.
Together with the Ecology and Biodiversity Institute (EBI)*, we sought new developmental practices aimed at increasing native flora and fauna in order to preserve the ecosystem and mitigate the effects of global climate change.

This project’s objectives were the following:

- To boost the existing native biodiversity in the vineyards and surrounding areas.
- To conserve the ecosystem and ensure the provision of services for the winery and the community.
2009: LIGHTWEIGHT BOTTLE

- We replaced conventional bottles with bottles that are 12% lighter on average.
- This measure significantly reduces greenhouse gas emissions (GHG) generated from the manufacturing and transportation of the bottles.
2010: ISO 14064 CERTIFICATION

- In order to ensure the calculation’s consistency, transparency, credibility, regulation and verification, Cono Sur worked with the New Zealand company CarbonZero and their CEMARS™ certification program, based on the ISO 14064:2006.

- On August 3, 2010, Cono Sur became the first winery in South America and third in the world to achieve this internationally recognized certification, which is renewed annually.
2010: LABOR COMPETENCE CERTIFICATION

• The Certification of Labor Competence allows workers access to better employment opportunities, while providing businesses with relevant information so that they may optimize their production processes and competitiveness.

• The certification selects various agricultural and warehouse workers and certifies them in the different activities that are carried out in the vineyard.
We work with the Global Reporting Initiative methodology.

The report is focuses on three core values:
1. Transparency
2. Accountability
3. Gradualness

Since 2009, 57 public enterprises, administered by the Swedish government, have prepared sustainability reports according to GRI G3 guidelines.

The Swedish government begins the process focusing on transparency and sustainability. These measures are also accepted in Iceland, Norway, Denmark and Finland.
2011: GREEN COMPANY OF THE YEAR

- Receiving the title of Green Company of the Year was an important recognition of Cono Sur’s continuous efforts to reduce its impact on the environment and an excellent addition to its green credentials.
2012: BUSINESS SOCIAL COMPLIANCE INITIATIVE

• Constantly renewing their commitment to the environment, the community and their employees, Cono Sur became the first winery in South America to comply with all requirements set in the BSCI’s (Business Social Compliance Initiative) demanding code of conduct.

• Created by the European Foreign Trade Association in order to establish a basis for an international social compliance monitoring system, the BSCI calls for the highest social and environmental standards. Compliance with this code of conduct will soon be obligatory for all vineyards wanting to market their products in the Nordic monopolies of Sweden, Finland, Iceland, Norway and the Faroe Islands.

• http://www.bsci-intl.org

GOALS OF BSCI CODE OF CONDUCT

- freedom of association and the right to collective bargaining are respected
- no discrimination is practised
- child labour is prohibited
- legal minimum and/or industry standards wages are paid
- working hours are compliant with national laws and do not exceed 48 hours regular + 12 hours overtime
- there is no forced labour and disciplinary measures
- the workplace is safe and healthy
- the environment is respected
- there is a policy for social accountability
- there is an anti-bribery and anti-corruption policy
ISO 50.001

- **Certification:** The standard specifies the requirements for establishing, implementing, maintaining and improving an energy management system.

- **Objective:** Enable an organization to follow a systematic approach in achieving continual improvement of energy performance, including energy efficiency, energy security, energy use and consumption.

OHSAS 18.001

- **Certification:** Occupational Health and Safety Advisory Services, a British standard for occupational health and safety management systems that helps all kinds of organizations put in place demonstrably sound occupational health and safety performances.

- **Objective:** Promote a safe and healthy working environment by providing a framework that helps organizations to: consistently identify and control health and safety risks; reduce the potential for accidents; aid legislative compliance; and improve overall performance.
Cono Sur’s Philosophy:
“At Cono Sur we do things the natural way”.